



First Quarter 2024 Earnings

April 17, 2024



Non-GAAP Information

Certain measures included in this document are “non-GAAP,” meaning they are not presented in accordance with generally accepted accounting principles in the U.S. and also are not codified in U.S. banking regulations currently applicable to FHN. FHN’s management believes such measures, even though not always comparable to non-GAAP measures used by other financial institutions, are relevant to understanding the financial condition, capital position, and financial results of FHN and its business segments. The non-GAAP measures presented in this document are listed, and are reconciled to the most comparable GAAP presentation, in the non-GAAP reconciliation table(s) appearing in the Appendix. In addition, presentation of regulatory measures, even those which are not GAAP, provide a meaningful base for comparability to other financial institutions subject to the same regulations as FHN. Although not GAAP terms, these regulatory measures are not considered “non-GAAP” under U.S. financial reporting rules as long as their presentation conforms to regulatory standards. Regulatory measures used in this document include: common equity tier 1 capital, generally defined as common equity less goodwill, other intangibles, and certain other required regulatory deductions; tier 1 capital, generally defined as the sum of core capital (including common equity and instruments that cannot be redeemed at the option of the holder) adjusted for certain items under risk based capital regulations; and risk-weighted assets, which is a measure of total on- and off-balance sheet assets adjusted for credit and market risk, used to determine regulatory capital ratios.

Forward-Looking Statements

This document contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended (the “Securities Act”), and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). Forward-looking statements pertain to FHN’s beliefs, plans, goals, expectations, and estimates. Forward-looking statements are not a representation of historical information, but instead pertain to future operations, strategies, financial results, or other developments. Forward-looking statements can be identified by the words “believe,” “expect,” “anticipate,” “intend,” “estimate,” “should,” “is likely,” “will,” “going forward,” and other expressions that indicate future events and trends. Forward-looking statements are necessarily based upon estimates and assumptions that are inherently subject to significant business, operational, economic, and competitive uncertainties and contingencies, many of which are beyond FHN’s control, and many of which, with respect to future business decisions and actions (including acquisitions and divestitures), are subject to change and could cause FHN’s actual future results and outcomes to differ materially from those contemplated or implied by forward-looking statements or historical performance. Examples of uncertainties and contingencies include those mentioned: in this document; in Items 2.02 and 7.01 of FHN’s Current Report on Form 8-K to which this document has been filed as an exhibit; in the forepart, and in Items 1, 1A, and 7, of FHN’s most recent Annual Report on Form 10-K; and in the forepart, and in Item 1A of Part II, of FHN’s Quarterly Report(s) on Form 10-Q filed after that Annual Report. FHN assumes no obligation to update or revise any forward-looking statements that are made in this document or in any other statement, release, report, or filing from time to time.

Throughout this presentation, numbers may not foot due to rounding, references to EPS are fully diluted, and 1Q24 capital ratios are estimates.

1Q24 GAAP financial summary

\$ in millions except per share data	Reported Results					1Q24 Change vs.			
	1Q24	4Q23	3Q23	2Q23	1Q23	4Q23		1Q23	
Net interest income	\$ 625	\$ 617	\$ 605	\$ 631	\$ 688	\$ 8	1 %	\$ (63)	(9)%
Fee income	194	183	173	400	171	11	6 %	23	14 %
Total revenue	819	800	778	1,031	859	19	2 %	(40)	(5)%
Expense	515	572	474	555	478	(57)	(10)%	37	8 %
Pre-provision net revenue (PPNR)	304	227	304	475	381	77	34 %	(77)	(20)%
Provision for credit losses	50	50	110	50	50	—	— %	—	— %
Pre-tax income	254	177	194	425	331	77	43 %	(77)	(23)%
Income tax expense	57	(11)	52	96	75	68	NM	(18)	(24)%
Net income	197	188	142	329	256	9	5 %	(59)	(23)%
Non-controlling interest	5	5	5	5	4	—	(2)%	1	22 %
Preferred dividends	8	8	8	8	8	—	2 %	—	2 %
Net income available to common shareholders (NIAC)	\$ 184	\$ 175	\$ 129	\$ 317	\$ 243	\$ 9	5 %	\$ (59)	(24)%
Diluted EPS	\$ 0.33	\$ 0.31	\$ 0.23	\$ 0.56	\$ 0.43	\$ 0.02	6 %	\$ (0.10)	(23)%
Average diluted shares outstanding ¹	558	561	561	561	572	(3)	(1)%	(14)	(2)%
ROCE	8.8 %	8.6 %	6.3 %	16.4 %	13.3 %	16bps		(458)bps	
ROTCE	11.0 %	10.9 %	8.0 %	21.1 %	17.4 %	6bps		(648)bps	
ROA	1.0 %	0.9 %	0.7 %	1.6 %	1.3 %	6bps		(35)bps	
Net interest margin	3.37 %	3.27 %	3.17 %	3.38 %	3.88 %	10bps		(51)bps	
Fee income / total revenue	23.7 %	23.3 %	22.2 %	38.8 %	19.9 %	39bps		382bps	
Efficiency ratio	62.9 %	71.1 %	61.0 %	53.9 %	55.7 %	(822)bps		725bps	
FTEs	7,327	7,277	7,340	7,327	7,282	50	1 %	45	1 %
CET1 ratio	11.3 %	11.4 %	11.1 %	11.1 %	10.4 %	(9)bps		95bps	
Effective tax rate	22.5 %	(6.2)%	26.7 %	22.6 %	22.7 %	NM		(23)bps	
Tangible book value per share	\$12.16	\$12.13	\$11.22	\$11.50	\$10.89	\$ 0.03	— %	\$ 1.27	12 %
Period end loans	\$61.8B	\$61.3B	\$61.8B	\$61.3B	\$59.0B	\$ 0.5	1 %	\$ 2.7	5 %
Period end deposits	\$65.7B	\$65.8B	\$67.0B	\$65.4B	\$61.4B	\$ —	— %	\$ 4.3	7 %
Period end loan to deposit ratio	94 %	93 %	92 %	94 %	96 %	75bps		(217)bps	

PPNR, TBV/share, ROTCE, and adjusted financial measures, including measures excluding deferred compensation, are Non-GAAP and are reconciled to GAAP measures in the appendix.

¹2Q23 includes 19.7 million share impact of Series G convertible securities issued in connection with TD transaction based on the final conversion rate; 1Q23 includes 27.5 million shares based on the original maximum conversion rate.



Table of contents

1Q24 highlights	5
1Q24 adjusted financial results	6
1Q24 notable items	7
NII and NIM	8
Deposits	9
Loans	10
Adjusted fee income	11
Adjusted expense	12
Asset quality	13
Capital	14
FY24 outlook	15
Strategic focus	16
Appendix	17

Strong 1Q24 results driven by stable, diversified business mix

Earnings & Returns

Adj. EPS

\$0.35

Adj. ROTCE

11.6%

NIM

3.37%

Adj. Efficiency

60.8%

- Adjusted pre-tax pre-provision of \$323 million, up 8% from 4Q23
- Net interest margin improved 10bps from loan and deposit repricing
- Fees up \$15 million or 9%, with continued momentum in fixed income
- Expenses declined \$2 million, despite higher fixed income incentives

Capital & Credit Quality

CET1

11.3%

TBV

\$12.16

NCO%

0.27%

- Returned \$154 million of capital to shareholders through buybacks
- TBVPS up \$0.03 driven by factors including \$0.35 of NIAC, partially offset by \$0.15 of dividends and \$0.15 from higher mark-to-market
- ACL coverage of 1.40% with net charge-offs of \$40 million

Balance Sheet & Liquidity

PE Deposit Growth

0%

PE Loan Growth

1%

PE LDR¹

94%

- Interest-bearing deposit cost declined 9bps, benefiting from the repricing efforts in 4Q23, with retention remaining strong at ~90%
- Total loans grew \$0.5 billion, driven by loans to mortgage companies and commercial real estate fund-ups

Reflects 1Q24 vs. 4Q23 results. ROTCE and adjusted financial measures, including measures excluding deferred compensation, are Non-GAAP and are reconciled to GAAP measures in the appendix.

¹Period end Loan-to-Deposit ratio.



1Q24 Adjusted financial highlights

\$ in millions, except per share data	Adjusted Results			1Q24 Change vs.			
	1Q24	4Q23	1Q23	4Q23		1Q23	
Net interest income (FTE)	\$628	\$621	\$691	\$ 7	1 %	\$ (63)	(9)%
Fee income	194	179	171	15	9 %	23	14 %
Total revenue (FTE)	823	800	863	23	3 %	(40)	(5)%
Expense	500	502	457	(2)	— %	43	9 %
Pre-provision net revenue	323	298	406	25	8 %	(83)	(20)%
Provision for credit losses	50	50	50	—	— %	—	— %
Net charge-offs	40	36	16	4	12 %	24	NM
Reserve build / (release)	10	14	34	(4)	(31)%	(24)	(72)%
NIAC	\$195	\$178	\$259	\$ 17	10 %	\$ (64)	(25)%
Diluted EPS	\$0.35	\$0.32	\$0.45	\$ 0.03	9 %	\$(0.10)	(22)%
Diluted shares ¹	558	561	572	(3)	(1)%	(14)	(2)%
ROTCE	11.6%	11.1%	18.6%	60bps		(690)bps	
ROA	1.0%	0.9%	1.4%	11bps		(37)bps	
Net interest margin (NIM)	3.37%	3.27%	3.88%	10bps		(51)bps	
Fee income / total revenue	23.6%	22.3%	19.8%	129bps		380 bps	
Efficiency ratio	60.8%	62.8%	53.0%	(206)bps		780 bps	
TBV per share	\$12.16	\$12.13	\$10.89	\$0.03	— %	\$1.27	12 %
Effective tax rate	22.5%	21.7%	22.9%	81bps		(37)bps	

- **1Q24 adjusted EPS** of \$0.35 vs. \$0.32 in 4Q23
 - **Adjusted ROTCE** of 11.6%, up 60bps
 - **Tangible Book Value** per share increased \$0.03 to \$12.16
- **NII** up \$7 million or 1% linked quarter
 - **NIM** expanded 10bps vs 4Q23
- **Adjusted fee income** up \$13 million excluding deferred compensation
 - Fixed income increased \$15 million with an average daily revenue of \$731k
- **Adjusted expense** down \$4 million excluding deferred compensation
 - Salaries & benefits increased \$9 million from annual merit and seasonality of benefits expense
 - Incentives & commissions increased \$7 million, due to higher production in variable revenue businesses
 - Outside services down \$19 million due to elevated 4Q23 marketing campaigns and third-party services for strategic investments
- **Provision expense** of \$50 million, resulting in an ACL coverage of 1.40%

ROTCE and adjusted financial measures, including measures excluding deferred compensation, are Non-GAAP and are reconciled to GAAP measures in the appendix.

¹1Q23 included 27.5 million shares based on the original maximum conversion rate of the Series G convertible securities issued in connection with the TD transaction.

1Q24 notable items

Notable Items (\$ in millions, except EPS)	1Q24
FDIC Special Assessment	\$ (10)
Restructuring expense	\$ (5)
Pre-tax impact of notable items	\$ (15)
Tax impact on notable items	\$ 3
After-tax impact of notable items	\$ (12)
EPS impact of notable items	(\$0.02)

Pre-Tax Notable Items

- FDIC special assessment of \$10 million, based on revised resolution loss estimates received from the FDIC in February
- \$5 million of restructuring expense primarily related to personnel initiatives, which will contribute to our operational efficiencies that remain a focus as we progress in our strategic investments

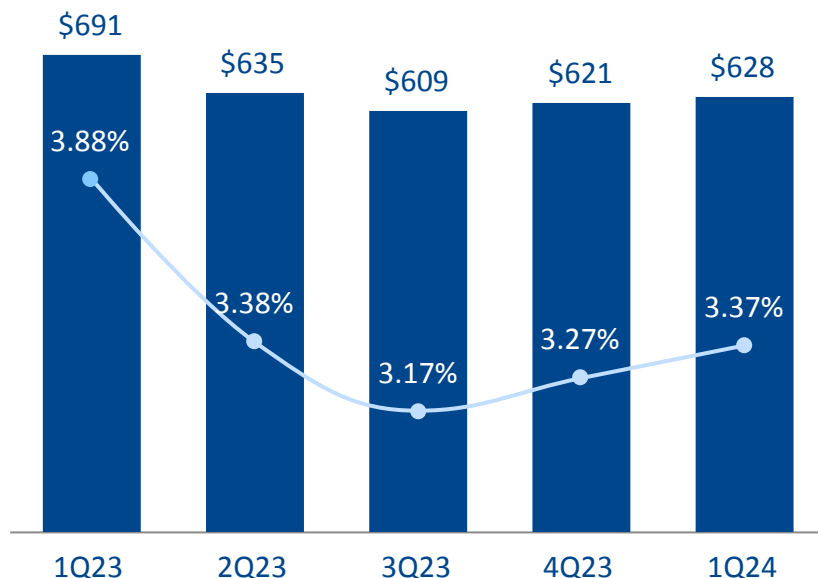
Upcoming 2Q24 Event

- On 4/1/24, First Horizon provided notice that it will redeem all outstanding shares of the Series D Preferred Stock on 5/1/24
 - Does not qualify as Additional Tier 1 Capital (AT1)
 - \$100 million par value and \$94 million book value
 - The \$6 million discount and expected \$1 million tax liability will result in a non-cash charge in 2Q24 to preferred dividends¹
 - Fixed coupon of 6.10% was set to convert to 3 month SOFR + 4.12% on May 1st

¹Tax liability is result of the 1% excise tax on stock repurchases and redemptions imposed on publicly traded companies under The Inflation Reduction Act of 2022.

NIM improved 10bps from improved loan and deposit pricing

Net Interest Income and NIM Trends



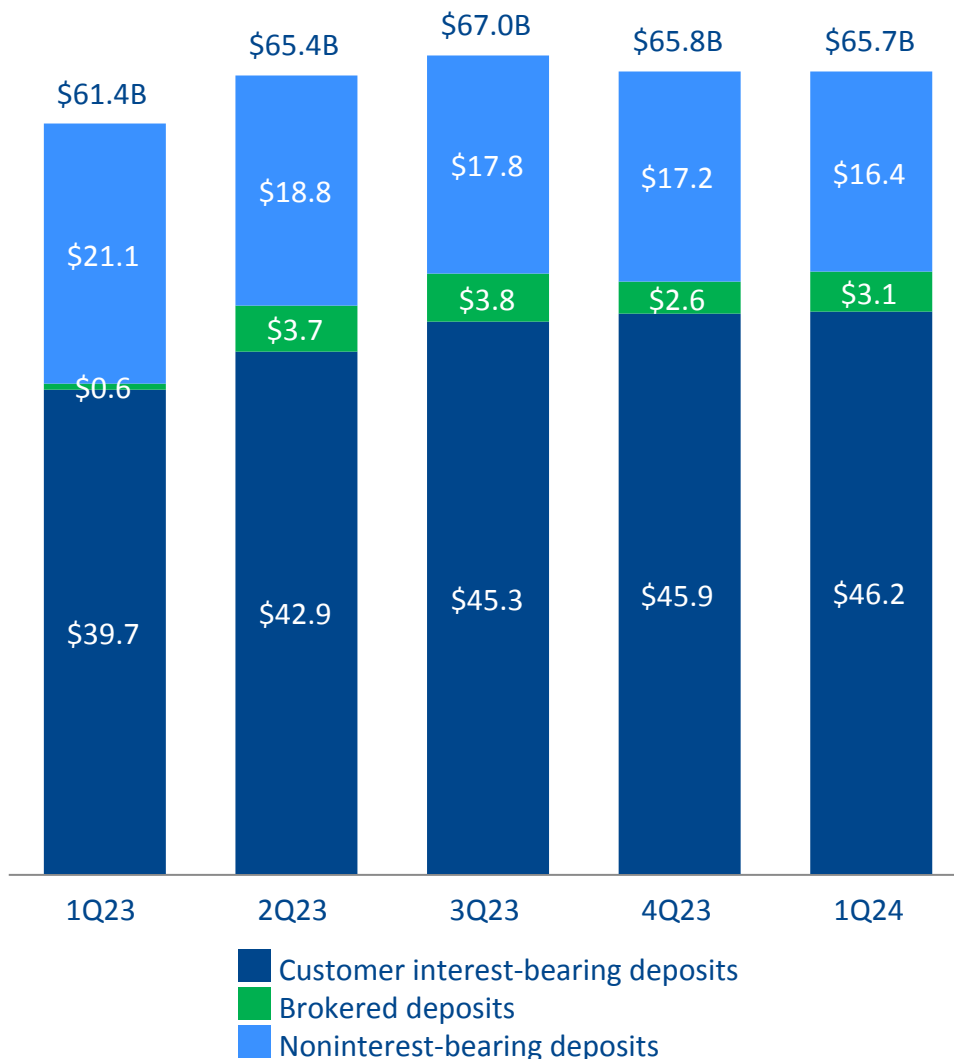
<i>\$ in millions</i>	NII	Margin
4Q23	\$621	3.27%
Days	\$(4)	
Non-Accrual Loans	\$(1)	(0.01)%
Deposit Rates & Funding Mix	\$7	0.07%
Loan Rates & Spreads	\$14	0.07%
Loan Volumes & Mix	\$(3)	(0.02)%
Loans HFS	\$(3)	(0.01)%
Investment Securities & Other	\$(3)	(0.01)%
1Q24	\$628	3.37%

- **1Q24 net interest income** increased \$7 million and **net interest margin** expanded 10bps versus 4Q23
 - Reflects a full quarter benefit of the repricing that occurred in late 4Q23 on the promotional deposits gathered in the second quarter campaign
 - Benefit of wider spreads on new and renewing loans, as well as continued repricing of fixed rate cash flows
- Asset yields still able to modestly expand as fixed cash flows continue to reprice
 - Over the next twelve months, there are ~\$4 billion of fixed rate loan cash flows with a roll-off yield of ~4.4% and \$1 billion of securities cash flows at a roll-off yield of ~2.25%



Maintained strong client retention while reducing deposit costs

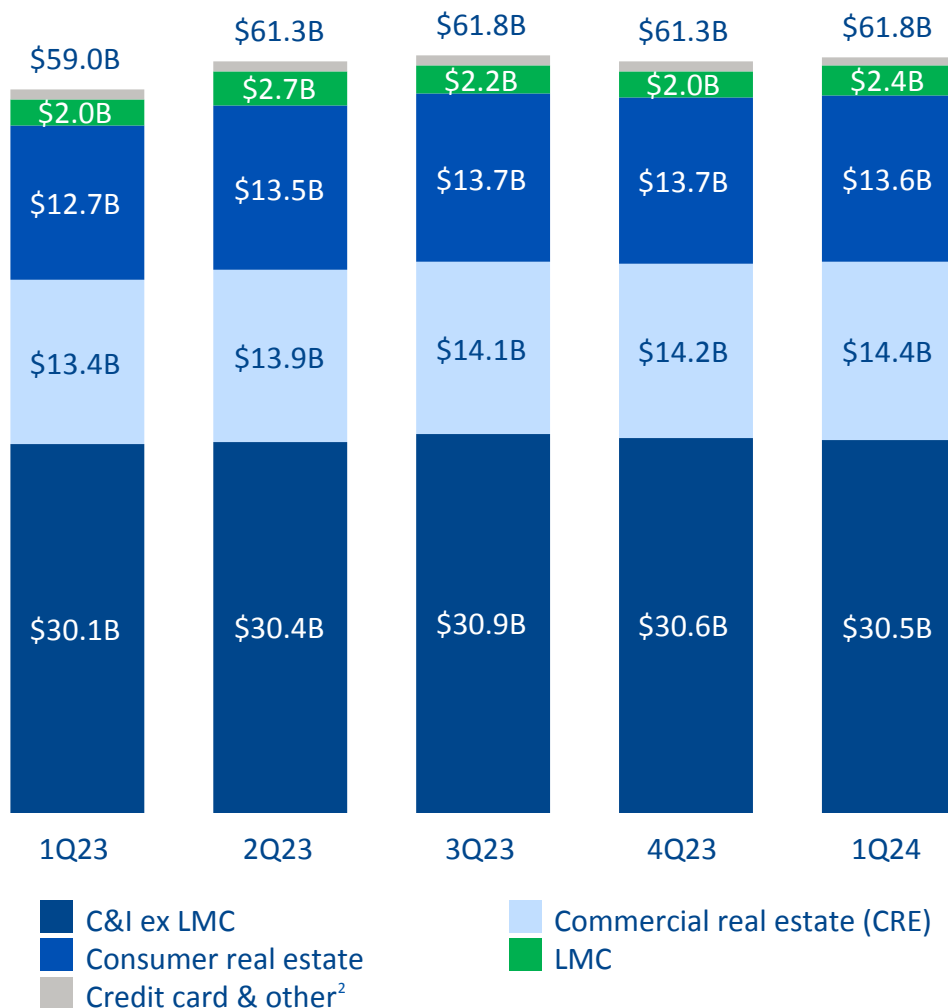
Period end deposits



- **1Q24 period end deposits** of \$65.7 billion were stable versus the prior quarter
 - Non-interest bearing balances continued to re-mix into interest-bearing products, though migration slowed in the latter half of the quarter
 - Brokered balances increased modestly as contracts initiated in 2023 funded up ahead of ~\$0.8B of brokered CD maturities in 2Q24
- The 1Q24 total deposit rate paid of 2.45% declined 5bps
- The 1Q24 interest-bearing rate paid of 3.28% declined 9bps, benefiting from a full quarter of the 4Q23 repricing initiative
 - Retention of the repriced accounts continues to be strong at ~90%
 - The cumulative interest-bearing deposit beta of 60% declined from a peak of 63% in 3Q23
- Deposit portfolio includes ~\$9B of deposits that are market indexed

Diversified portfolio across attractive geographic footprint

Period end loans



- **1Q24 period end loans** of \$61.8 billion grew \$0.5 billion or 1% versus 4Q23
 - Loans to mortgage companies (LMC) increased \$343 million at period end, but were down \$97 million on average due to seasonality
 - CRE growth of \$210 million driven by fund-ups of previously committed loans, primarily multi-family
- Period end line utilization of 42%¹
- **Loan yields** expanded 9bps to 6.28% driven by wider spreads on new and renewing loans, as well as continued repricing of fixed rate cash flows
 - Spreads on new commercial originations are up 9bps linked quarter and 46bps year-over-year
- Asset sensitive profile reflected in loan composition of 67% floating vs 33% fixed rate

¹Utilization rates exclude Loans to Mortgage Companies.

²Credit card & other is \$0.8B in all periods.

Strong fee income driven by higher fixed income production

\$ in millions	Adjusted Results					1Q24 Change vs.			
	1Q24	4Q23	3Q23	2Q23	1Q23	4Q23		1Q23	
Fixed income	\$52	\$37	\$28	\$30	\$39	\$15	40 %	\$13	33 %
Mortgage banking	\$9	\$5	\$7	\$6	\$5	\$4	71 %	\$4	71 %
Service charges and fees	\$57	\$59	\$60	\$59	\$55	\$(2)	(3)%	\$2	4 %
Brokerage, trust, and insurance	\$36	\$36	\$34	\$35	\$34	\$0	(1)%	\$2	5 %
Card and digital banking fees	\$19	\$16	\$20	\$21	\$19	\$3	16 %	\$0	(2)%
Deferred compensation income	\$9	\$6	\$0	\$8	\$3	\$3	42 %	\$6	NM
Other noninterest income	\$14	\$20	\$25	\$17	\$15	\$(6)	(29)%	\$(1)	(6)%
Total fee income	\$194	\$179	\$173	\$175	\$171	\$15	9 %	\$23	14 %
Fee income ex deferred comp	\$186	\$173	\$173	\$167	\$168	\$13	7 %	\$18	11 %
Fixed income ADR	\$731k	\$463k	\$301k	\$348k	\$437k	\$268k	58 %	\$294k	67 %

- **1Q24 adjusted fee income** excluding deferred compensation increased \$13 million from 4Q23
 - **Fixed income** increased \$15 million as average daily revenue (ADR) rebounded to \$731k from \$463k, driven by the market's expectation that short-term rates have peaked and improved liquidity conditions in the banking sector
 - **Mortgage banking** income increased \$4 million as both volume and gain-on-sale spreads increased
 - **Service Charges and fees** decreased \$2 million primarily due to seasonality of overdraft fees
 - **Card and digital banking fees** increased \$3 million, primarily due to a methodology adjustment on cardholder rebates, resulting in an isolated impact in the prior quarter
 - **Other noninterest income** declined by \$6 million, from \$3 million of lower FHLB dividends, as well as slightly lower letter of credit fees and swap fees



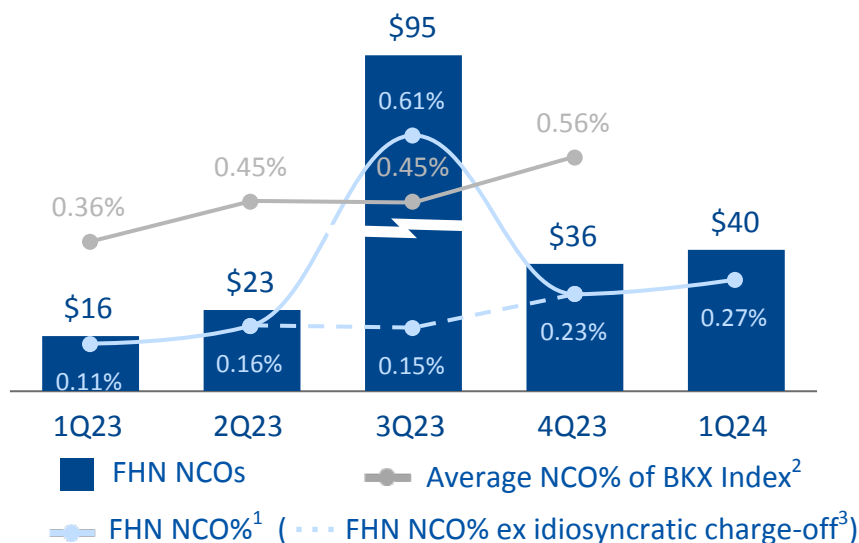
Expenses decline despite higher incentives on improved revenue production

\$ in millions	Adjusted Results					1Q24 Change vs.			
	1Q24	4Q23	3Q23	2Q23	1Q23	4Q23		1Q23	
Salaries and benefits	\$199	\$190	\$188	\$187	\$188	\$9	5 %	\$11	6 %
Incentives and commissions	\$87	\$80	\$68	\$65	\$64	\$7	9 %	\$23	36 %
Deferred compensation expense	\$9	\$7	\$0	\$8	\$3	\$2	27 %	\$6	NM
Total personnel expense	\$295	\$277	\$256	\$260	\$255	\$18	7 %	\$40	16 %
Occupancy and equipment ¹	\$72	\$71	\$67	\$68	\$70	\$1	1 %	\$2	2 %
Outside services	\$65	\$84	\$69	\$68	\$63	\$(19)	(22)%	\$2	4 %
Amortization of intangible assets	\$11	\$12	\$12	\$12	\$12	\$(1)	(9)%	\$(1)	(9)%
Other noninterest expense	\$57	\$59	\$60	\$53	\$58	\$(2)	(4)%	\$(1)	(3)%
Total noninterest expense	\$500	\$502	\$465	\$461	\$457	\$(2)	— %	\$43	9 %
Expense ex deferred comp	\$491	\$495	\$465	\$453	\$454	\$(4)	(1)%	\$37	8 %
Full-time equivalent associates	7,327	7,277	7,340	7,327	7,282	50	1 %	45	1 %

- **1Q24 adjusted expense**, excluding deferred compensation, down \$4 million versus 4Q23
 - **Personnel expense** excluding deferred compensation up \$17 million
 - Salaries and benefits increased \$9 million, which includes the annual merit adjustment and seasonality in benefits
 - Incentives and commissions increased \$7 million, primarily due to improved fixed income revenue
 - **Occupancy and equipment** up \$1 million with software costs slightly increasing as technology projects enter production
 - **Outside services** down \$19 million due to elevated levels of deposit and brand marketing campaigns, as well as third-party services for strategic investments in the prior quarter

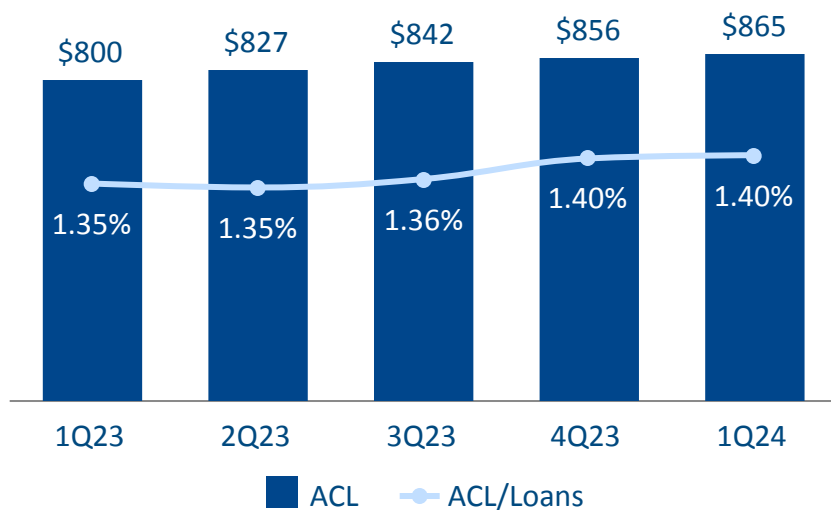
Disciplined lending leads to strong performance across the cycle

Net charge-offs

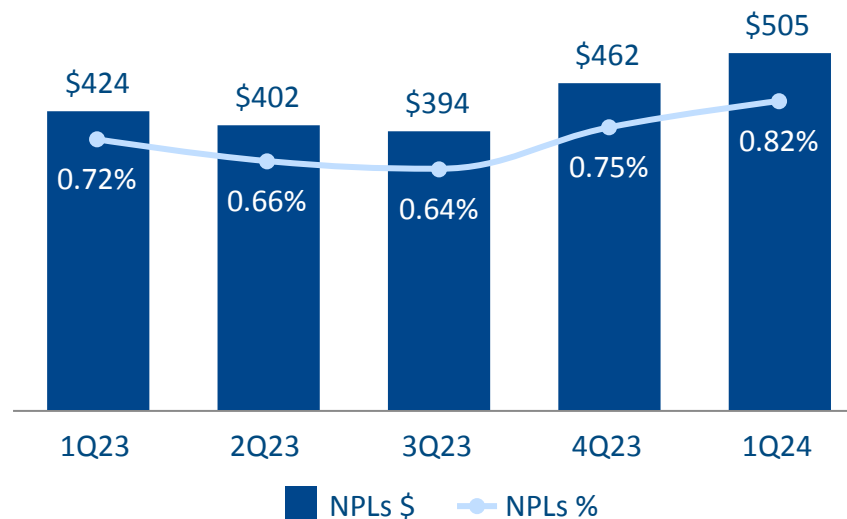


- 1Q24 net charge-offs of \$40 million increased \$4 million
 - NCO ratio of 0.27%¹, which is below the peer average level for the past four quarters²
- Provision expense of \$50 million in 1Q24
 - 1Q24 ACL coverage ratio remained stable at 1.40%
- NPL ratio of 82bps up modestly from 4Q23

Allowance for credit losses (ACL)



Non-performing loans (NPLs)



¹Net charge-off % is annualized and as % of average loans.

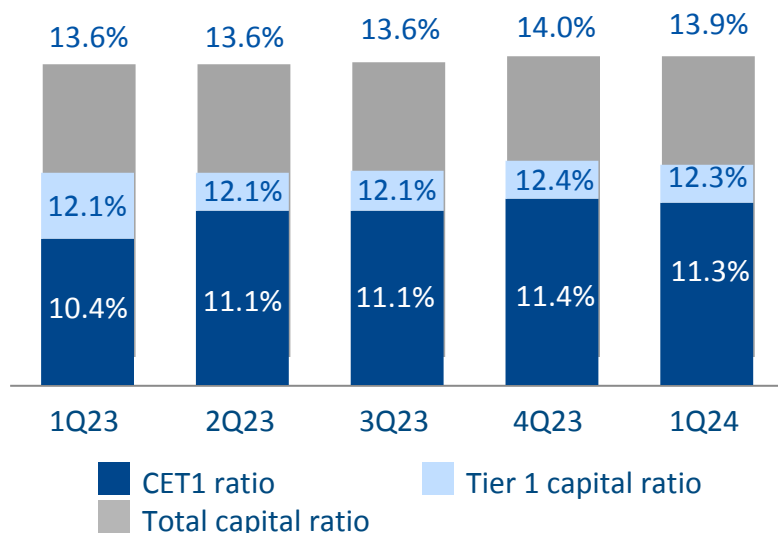
²Excludes trust and investment banks.

³3Q23 included a \$72 million idiosyncratic C&I charge-off.



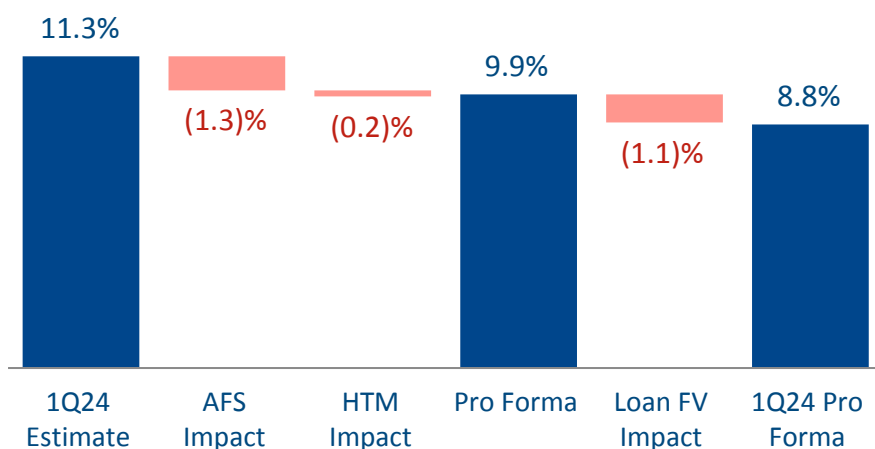
Strong capital position even adjusted for unrealized losses¹

Capital levels

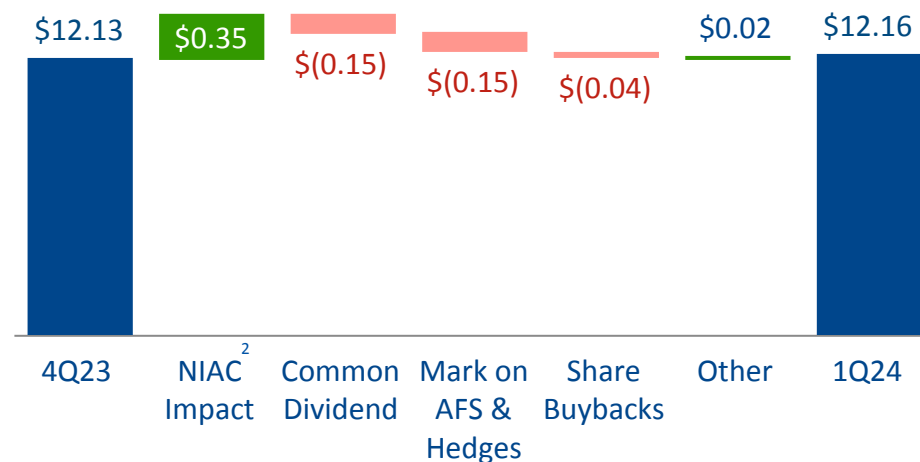


- **1Q24 CET1 ratio** decreased 9bps to 11.3% as share repurchases were used to deploy excess capital to shareholders
 - CET1 net of unrealized losses of 8.8%¹ above regulatory capital threshold of 7.0%
 - Repurchased 10.7 million shares of common stock in first quarter 2024 under the \$650 million share repurchase program authorized in first quarter 2024
- **TBVPS** of \$12.16 increased \$0.03 versus 4Q23, primarily driven by NIAC², which is partially offset by \$0.15 from higher mark-to-market and \$0.15 of dividends

1Q24 CET1 net of unrealized losses¹



Tangible book value per share



¹CET1 impact of available for sale (AFS) and held to maturity (HTM) unrealized losses are presented on an after-tax basis.

Loan FV impact represents preliminary estimate for the difference between book value and estimated fair value of loans and leases, excluding the allowance for loan and lease losses, as of 1Q24.

²Net of change in intangibles.



Outlook includes pre-provision net revenue growth in 2024

Earnings Drivers	FY23 Adjusted Baseline	FY24 Adjusted Expectations	Comments
Net Interest Income	\$2,556 million	Up 1% – 4%	Reflects forward curve from March, which assumed three rate cuts in 2024
Noninterest Income	\$699 million	Updated: Up 6% – 10% Prior: Up 4%-6%	Rebound in fixed income and mortgage
Noninterest Expense	\$1,884 million	Up 4% – 6%	Reflects investment in technology and personnel, as well as increased revenue-driven incentives. Operational efficiencies to offset increases beyond targeted expense growth
Net Charge-Offs	0.28%	0.25% – 0.30%	Reflects continued macroeconomic uncertainty
Tax Rate	21.8%	21% – 23%	Timing of discrete items impacts quarterly rate
CET1 Ratio	11.4%	~11.0%	Excess capital to be deployed organically, as well as potential for capital repatriation

ROTC and adjusted financial measures, including measures excluding deferred compensation, are Non-GAAP and are reconciled to GAAP measures in the appendix. Net interest income is adjusted to a fully taxable equivalent ("FTE") basis assuming a statutory federal income tax of 21 percent and, where applicable, state income taxes. Variability in Deferred Compensation may impact growth rates in noninterest income and noninterest expense but should have an offsetting and immaterial impact on pretax income.





Strategic focus on delivering enhanced shareholder value

1 **Diversified business model** with highly attractive geographic footprint provides opportunity to deliver outperformance through a variety of economic cycles

Strong balance sheet and prudent risk management to drive increased capital efficiency and returns

2

3 **Client-centric model** committed to serving as trusted advisor through Capital + Counsel as a core differentiator

Disciplined execution of strategy and continuous improvement mindset to further enhance efficiency and productivity

4

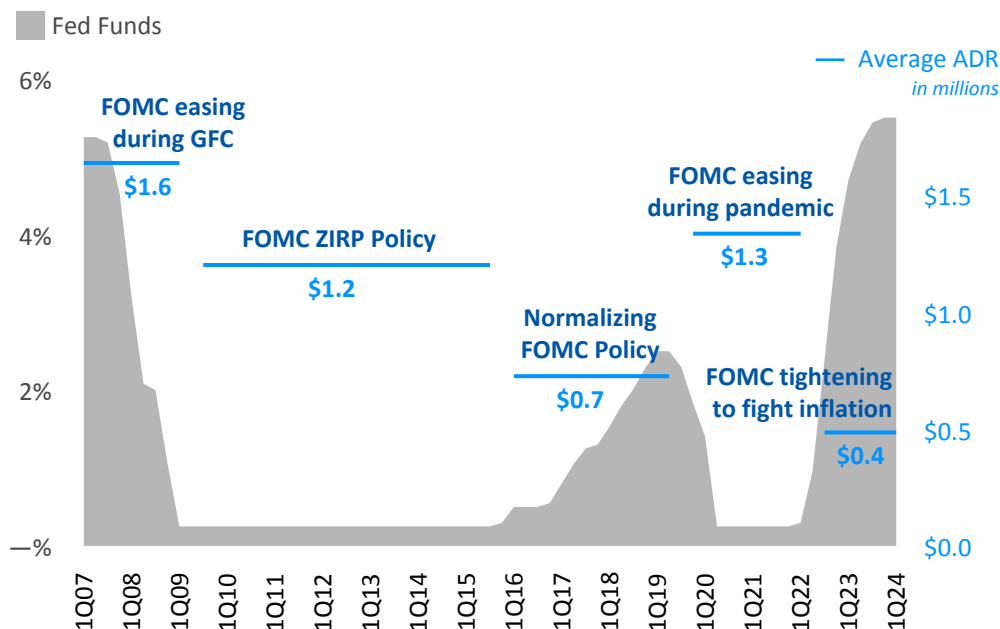
5 **Investing in the well-being of associates and communities** is central to our purpose



APPENDIX

FHN Financial's strong full-cycle returns are counter-cyclical to bank franchise

- FHN Financial provides fixed income sales & trading, investment advisory, interest rate derivatives and other services to financial institutions, municipalities and other institutional investors across the United States and internationally
- 4,000+ active institutional clients
- Clients include approximately one third of all US banks and 50% of banks with portfolios over \$100 million in size
- The variable compensation payout ratio on marginal revenue is approximately 60%



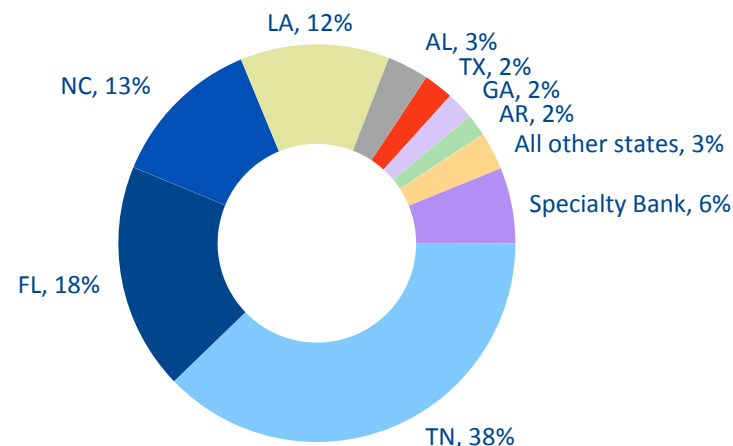
Lower Revenue	Market Factor	Higher Revenue	2020 Environment	2023 Environment
Up	Rate Direction	Down	Rapid decrease in short term rates	Rapid increase in short term rates
Extreme (low/high)	Market Volatility	Moderate	Moderate	Extreme - MOVE index sharply higher
Flat/Inverted	Yield Curve Shape	Steep	Positive sloped	Strongly inverted
Tighter	Corporate & Mortgage Spreads	Wider	Wider	Stable
Lower	Depository Liquidity	Greater	Abundant - fueled by stimulus	Constrained - exacerbated by QT



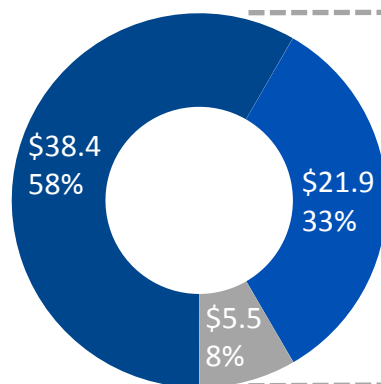
Attractive portfolio diversified by customer type, product, and geography

- Stable, cost-effective deposits from a diverse commercial and consumer client base across 12-state footprint and specialty lines of business
- Commercial deposits of \$36.2 billion or 55% and consumer of \$29.5 billion or 45%
- Attractive lower-cost deposit base with 25% DDA
- Contingency funding plan equates to ~161% of uninsured or uncollateralized deposits

1Q24 deposits by state

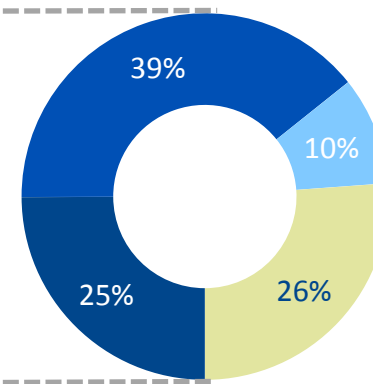


67% of 1Q24 deposits insured or collateralized



■ Insured ■ Uninsured & uncollateralized ■ Collateralized

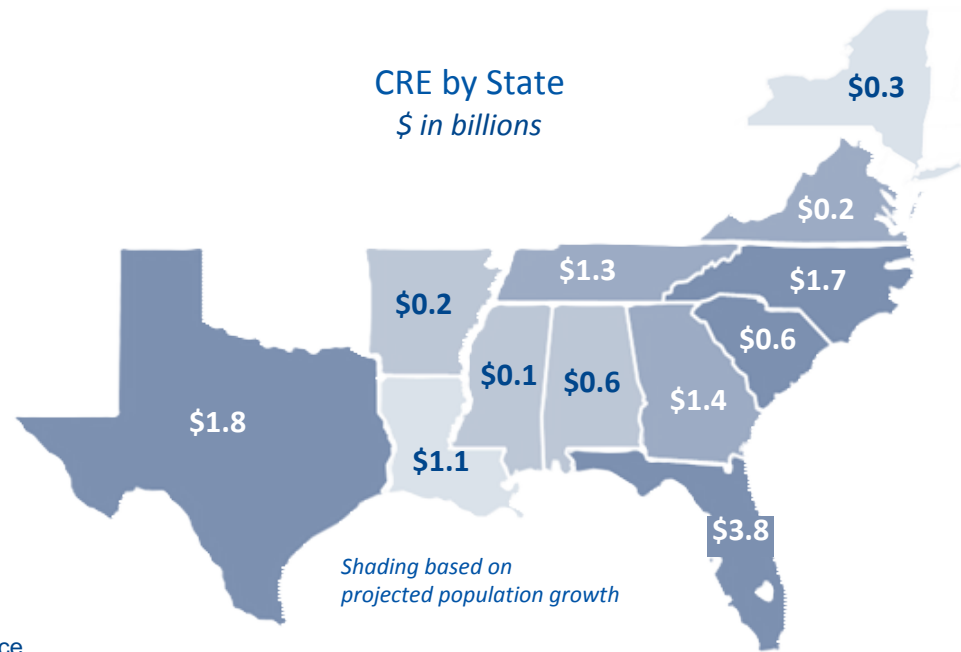
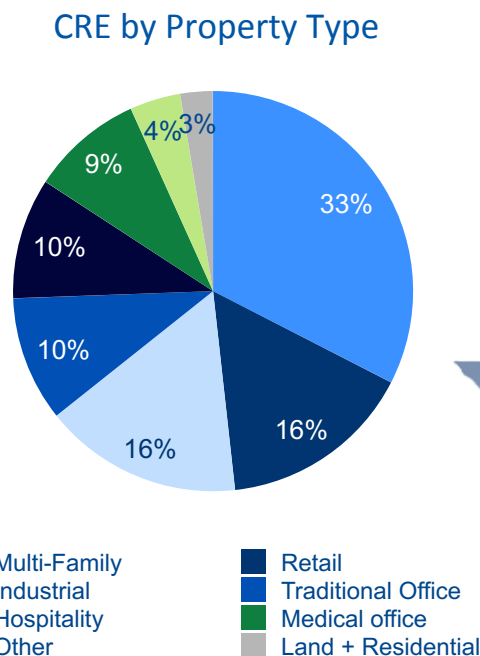
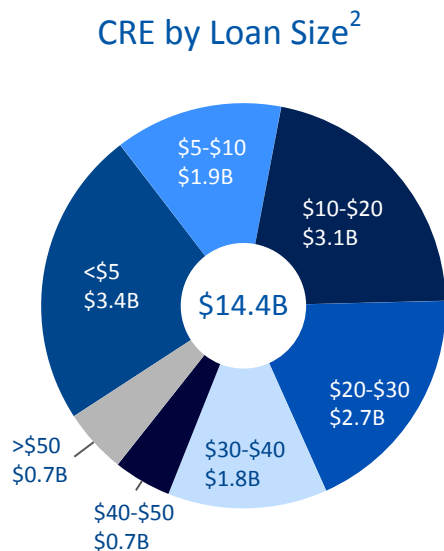
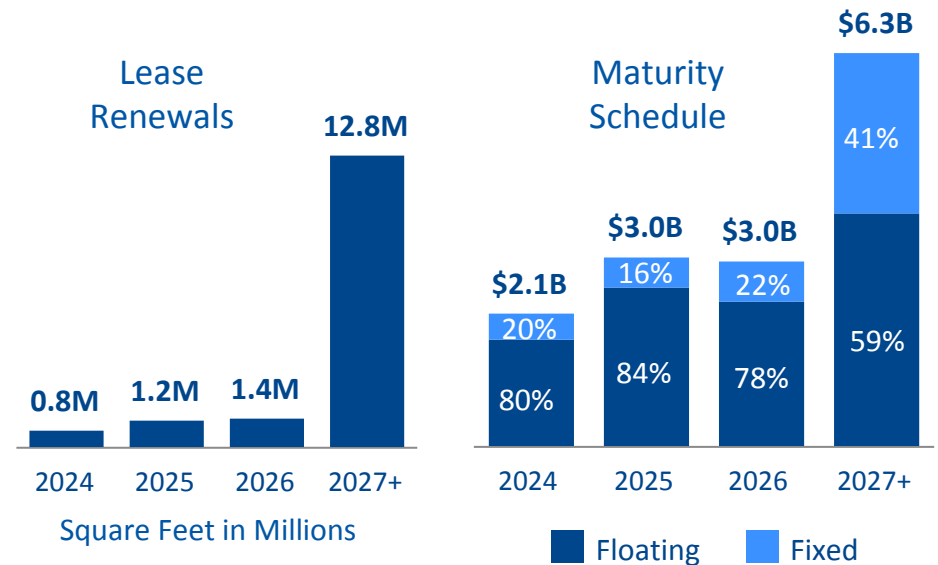
1Q24 diversified deposit mix by product



■ Demand deposit accounts ■ Savings
■ Time deposits ■ Other interest-bearing deposits

High credit quality, diversified CRE portfolio

- Disciplined risk management practice and underwriting standards across CRE portfolio
- No significant upcoming repricing event, as ~70% of loans are floating and maturities are dispersed over time
- Granular portfolio with only 16 loans with commitments above \$50 million
- No property type comprises over 8% of total loans
- Average debt service coverage of 1.4x and average stabilized LTV of 54%¹



All loan balances are period end unless otherwise noted.

¹FHN's CRE metrics database includes information for all loans in the Pro CRE LOB, as well as market/investor CRE loans \$5+ million in commitments, which encompasses 75% of total CRE commitments.

²Loan size ranges in millions and dollar amounts are total funded balances in that size range to any single customer.

Strong underwriting in the office and multi-family portfolios

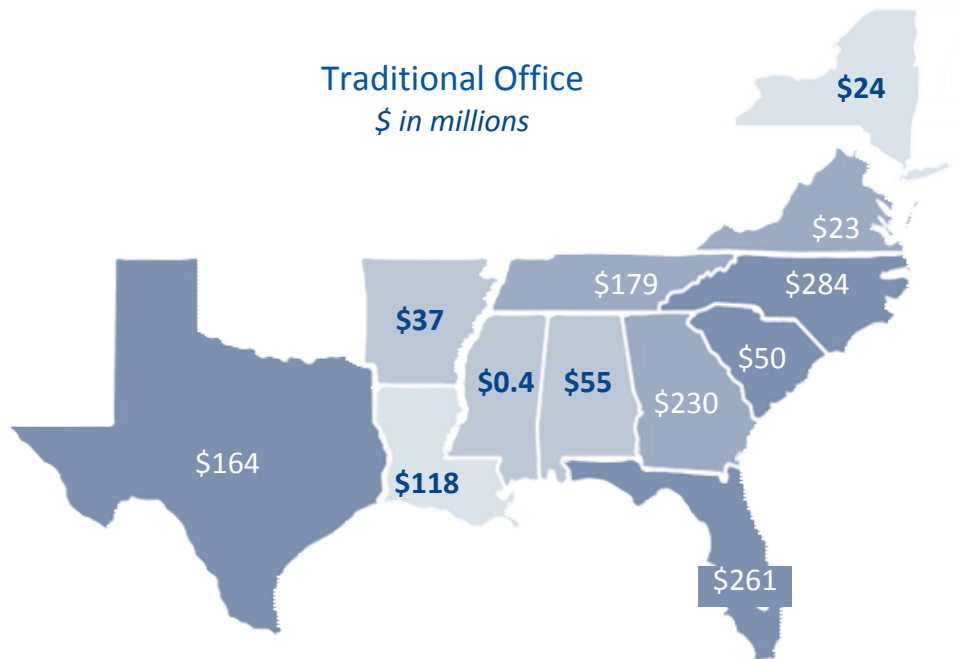
Office CRE

- Medical office comprises 47% of office exposure
- Only 12 buildings are 10 stories or taller
- Within the traditional office portfolio¹:
 - Average debt service coverage of 1.6x
 - Average stabilized LTV of 59%
 - Vacancy rate of 19%

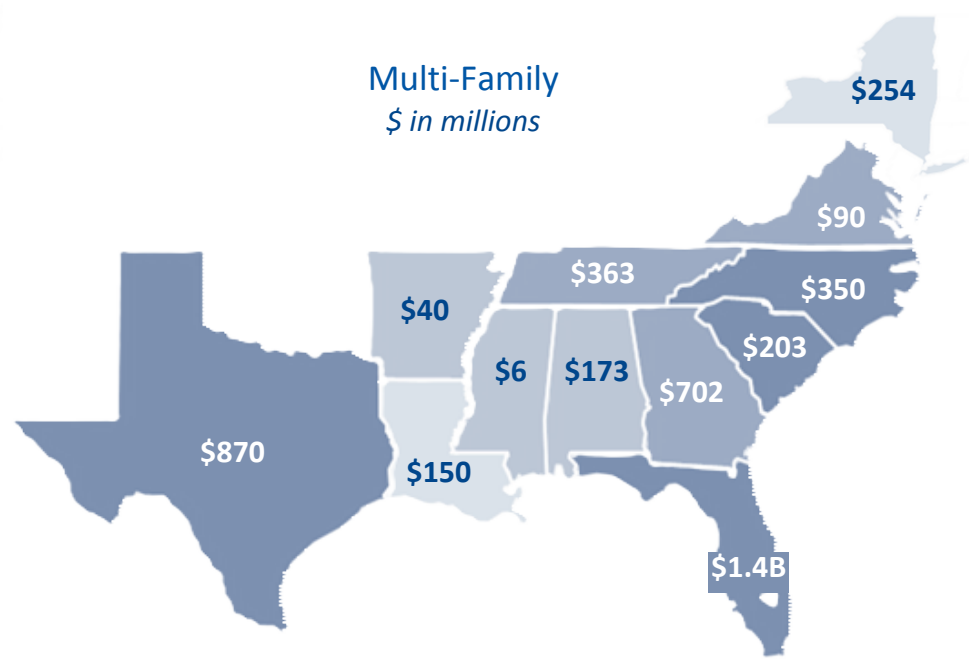
Multi-Family CRE¹

- Average debt service coverage of 1.2x
- Average stabilized LTV of 52%
- Average property has 250 units
- Low exposure to rent control, which is mostly related to low and moderate income housing focused on serving the communities in our footprint

Traditional Office
\$ in millions



Multi-Family
\$ in millions



All loan balances are period end unless otherwise noted.

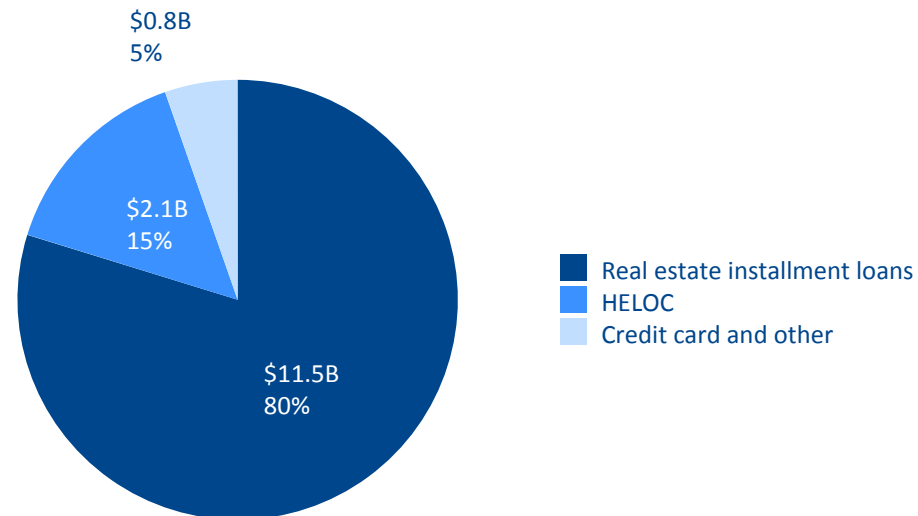
¹FHN's CRE metrics database includes information for all loans in the Pro CRE LOB, as well as market/investor CRE loans \$5+ million in commitments, which encompasses 69% of traditional office CRE commitments and 87% of multi-family CRE commitments.



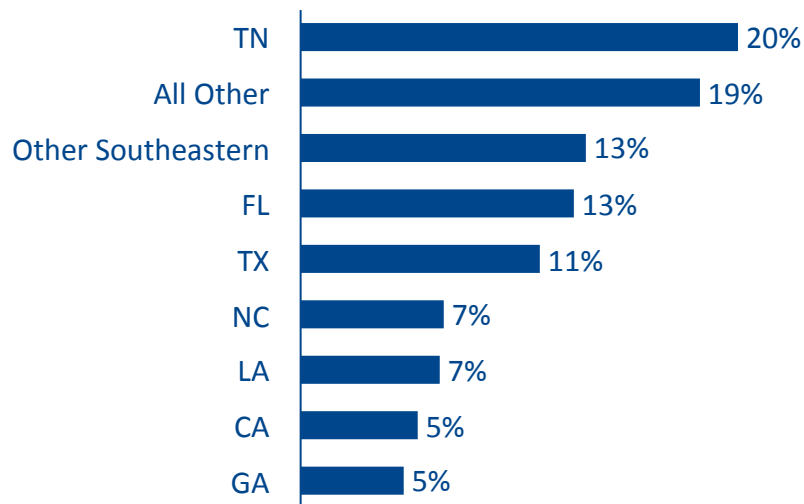
Granular C&I portfolio and real estate backed consumer portfolio

- The C&I portfolio is both geographically diverse and benefits from a lack of industry concentration
 - No more than 12% C&I exposure to any industry
 - Southeastern footprint is economically and demographically strong
 - Exposure to markets outside the southeast primarily driven by specialty businesses
- Consumer portfolio focused on real estate, with negligible exposure to auto or consumer credit card

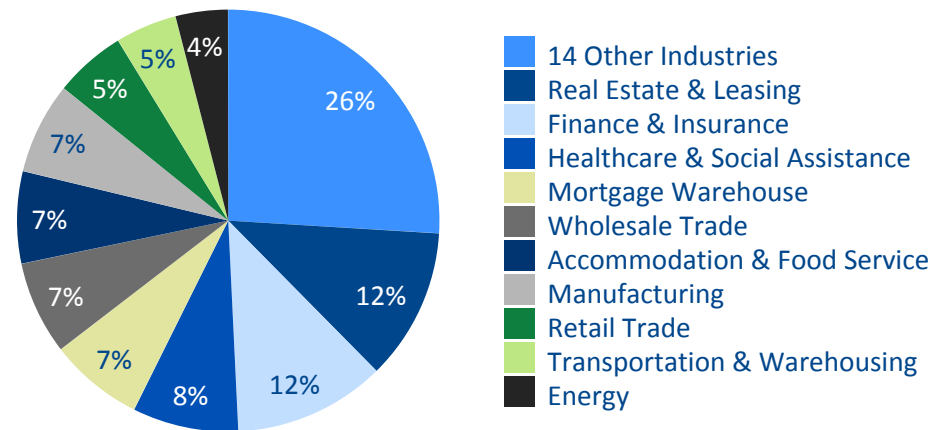
Consumer Portfolio by Product



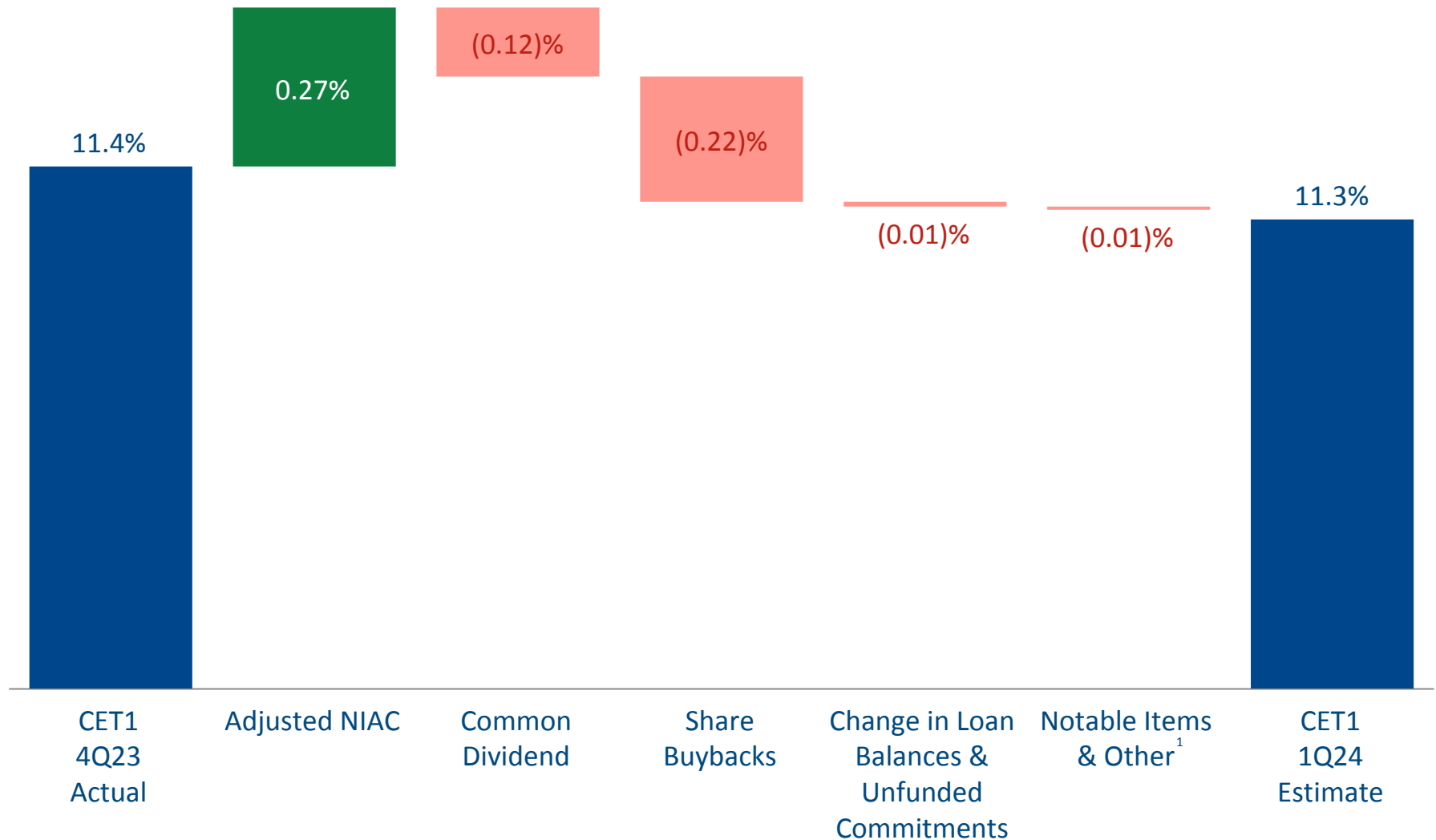
C&I by State



C&I by Industry



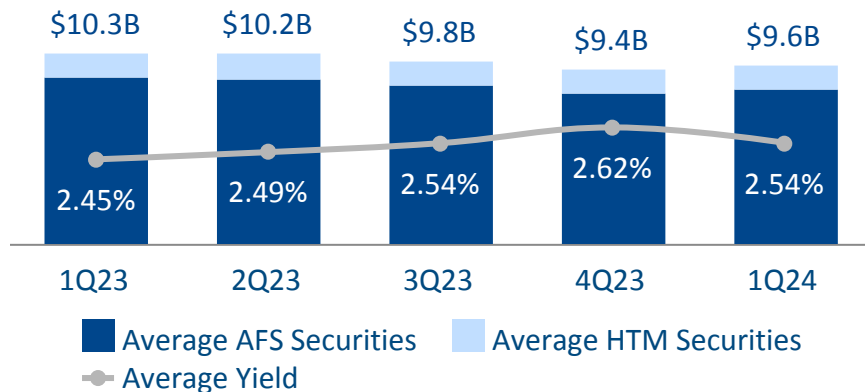
Utilizing the \$650 million repurchase program to return excess capital



ROTCE and adjusted financial measures, including measures excluding deferred compensation, are Non-GAAP and are reconciled to GAAP measures in the appendix.
¹Other includes equity compensation.

Investment portfolio prudently managed to support liquidity and IRR

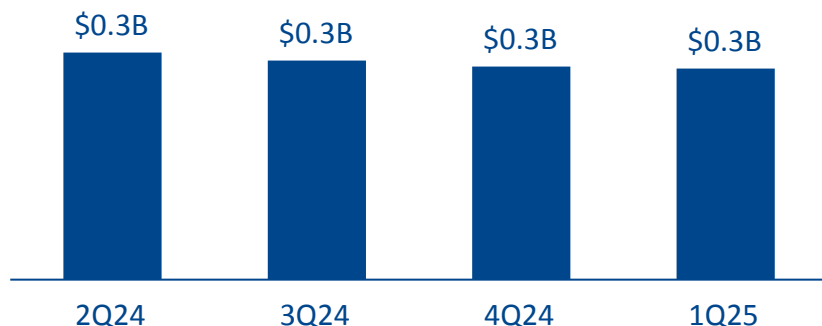
Investment portfolio



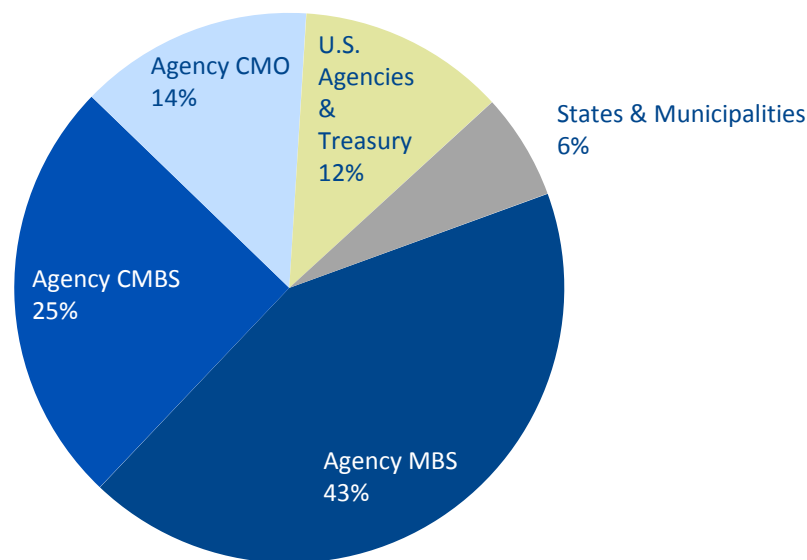
- 1Q24 investment portfolio represents ~12% of total assets
 - Moderate total portfolio effective duration of 5.0
 - Low reliance on HTM designation at ~14% of total portfolio
 - 94% U.S. Government or Agency-backed by GSEs
- 1Q24 total unrealized losses on the AFS and HTM portfolios of \$1.4B vs \$1.3B in 4Q23

	1Q23	2Q23	3Q23	4Q23	1Q24
% of total assets	13%	12%	12%	11%	12%
Pre-tax unrealized losses	\$(1.3)B	\$(1.4)B	\$(1.8)B	\$(1.3)B	\$(1.4)B
Effective duration	5.2	5.2	5.2	5.0	5.0
Unencumbered securities / total securities ¹	44%	35%	33%	30%	27%

Steady principal cash flows²



1Q24 investment portfolio composition¹



¹Calculated based on period end market values.

²Estimated as of 3/31/24; includes maturities and projected calls.

Notable Items

<i>\$ in millions, except EPS</i>	1Q24	4Q23	3Q23	2Q23	1Q23
Summary of Notable Items:					
Gain on merger termination	\$ —	\$ —	\$ —	\$ 225	\$ —
Net merger/acquisition/transaction-related items	—	—	—	(30)	(21)
Gain/(loss) related to equity securities investments (other noninterest income)	—	(6)	—	—	—
Net gain on asset disposition (other noninterest income less incentives)	—	7	—	—	—
FDIC special assessment (other noninterest expense)	(10)	(68)	—	—	—
Other notable expenses*	(5)	—	(10)	(65)	—
Total notable items (pre-tax)	(15)	(67)	(10)	130	(21)
Tax related notable items**	—	48	(13)	—	—
EPS impact of notable items	\$ 0.02	\$ 0.01	\$ 0.04	\$ (0.17)	\$ 0.03

*1Q24 includes \$5 million of restructuring expenses; 3Q23 includes \$10 million of restructuring expenses; 2Q23 includes \$50 million contribution to First Horizon Foundation and \$15 million of Visa derivative valuation expense.

**4Q23 includes a discrete benefit primarily attributable to the resolution of merger-related tax items and 3Q23 includes after-tax notable items of \$24 million related to the surrender of approximately \$214 million in book value of bank owned life insurance policies, partially offset by an \$11 million benefit from merger-related tax items.



Reconciliation to GAAP financials

Slides in this presentation use Non-GAAP information. That information is not presented according to generally accepted accounting principles (GAAP) and is reconciled to GAAP information below.

\$s in millions, except per share data

	Quarterly, Unaudited				
	1Q24	4Q23	3Q23	2Q23	1Q23
Tangible Common Equity (Non-GAAP)					
(A) Total equity (GAAP)	\$ 9,173	\$ 9,291	\$ 8,794	\$ 8,960	\$ 8,895
Less: Noncontrolling interest (a)	295	295	295	295	295
Less: Preferred stock (a)	520	520	520	520	1,014
(B) Total common equity	\$ 8,358	\$ 8,476	\$ 7,978	\$ 8,144	\$ 7,586
Less: Intangible assets (GAAP) (b)	1,685	1,696	1,709	1,720	1,732
(C) Tangible common equity (Non-GAAP)	\$ 6,673	\$ 6,779	\$ 6,270	\$ 6,424	\$ 5,853
Tangible Assets (Non-GAAP)					
(D) Total assets (GAAP)	\$ 81,799	\$ 81,661	\$ 82,533	\$ 85,071	\$ 80,729
Less: Intangible assets (GAAP) (b)	1,685	1,696	1,709	1,720	1,732
(E) Tangible assets (Non-GAAP)	\$ 80,114	\$ 79,965	\$ 80,825	\$ 83,351	\$ 78,997
Period-end Shares Outstanding					
(F) Period-end shares outstanding	549	559	559	559	538
Ratios					
(A)/(D) Total equity to total assets (GAAP)	11.21 %	11.38 %	10.65 %	10.53 %	11.02 %
(C)/(E) Tangible common equity to tangible assets ("TCE/TA") (Non-GAAP)	8.33 %	8.48 %	7.76 %	7.71 %	7.41 %
(B)/(F) Book value per common share (GAAP)	\$ 15.23	\$ 15.17	\$ 14.28	\$ 14.58	\$ 14.11
(C)/(F) Tangible book value per common share (Non-GAAP)	\$ 12.16	\$ 12.13	\$ 11.22	\$ 11.50	\$ 10.89

(a) Included in Total equity on the Consolidated Balance Sheet. (b) Includes goodwill and other intangible assets, net of amortization. Numbers may not foot due to rounding.

Reconciliation to GAAP financials

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\$s in millions		Quarterly, Unaudited				
		1Q24	4Q23	3Q23	2Q23	1Q23
Adjusted Diluted EPS						
Net income available to common shareholders ("NIAC") (GAAP)	a	\$ 184	\$ 175	\$ 129	\$ 317	\$ 243
Plus Tax effected notable items (Non-GAAP) (a)		12	3	20	(98)	16
Adjusted net income available to common shareholders (Non-GAAP)	b	\$ 196	\$ 178	\$ 150	\$ 219	\$ 259
Diluted Shares (GAAP) ^o	c	558	561	561	561	572
Diluted EPS (GAAP)	a/c	\$ 0.33	\$ 0.31	\$ 0.23	\$ 0.56	\$ 0.43
Adjusted diluted EPS (Non-GAAP)	b/c	\$ 0.35	\$ 0.32	\$ 0.27	\$ 0.39	\$ 0.45
Adjusted Net Income ("NI") and Adjusted Return on Assets ("ROA")						
Net Income ("NI") (GAAP)		\$ 197	\$ 188	\$ 142	\$ 329	\$ 256
Plus Tax effected notable items (Non-GAAP) (a)		12	3	20	(98)	16
Adjusted NI (Non-GAAP)		\$ 209	\$ 191	\$ 163	\$ 231	\$ 271
NI (annualized) (GAAP)	d	\$ 791	\$ 746	\$ 565	\$ 1,320	\$ 1,037
Adjusted NI (annualized) (Non-GAAP)	e	\$ 838	\$ 757	\$ 646	\$ 928	\$ 1,100
Average assets (GAAP)	f	\$81,243	\$82,313	\$83,220	\$82,304	\$78,841
ROA (GAAP)	d/f	0.97 %	0.91 %	0.68 %	1.60 %	1.32 %
Adjusted ROA (Non-GAAP)	e/f	1.03 %	0.92 %	0.78 %	1.13 %	1.40 %
Return on Average Common Equity ("ROCE")/ Return on Average Tangible Common Equity ("ROTCE")/ Adjusted ROTCE						
Net income available to common shareholders ("NIAC") (annualized) (GAAP)	g	\$ 739	\$ 695	\$ 513	\$ 1,270	\$ 987
Adjusted Net income available to common shareholders (annualized) (Non-GAAP)	h	\$ 787	\$ 706	\$ 594	\$ 878	\$ 1,050
Average Common Equity (GAAP)	i	\$8,436	\$8,090	\$8,163	\$7,747	\$7,398
Intangible Assets (GAAP) (b)		1,691	1,702	1,714	1,726	1,738
Average Tangible Common Equity (Non-GAAP)	j	\$ 6,745	\$ 6,388	\$ 6,448	\$ 6,021	\$ 5,659
ROCE (GAAP)	g/i	8.76 %	8.60 %	6.28 %	16.40 %	13.34 %
ROTCE (Non-GAAP)	g/j	10.95 %	10.89 %	7.95 %	21.10 %	17.43 %
Adjusted ROTCE (Non-GAAP)	h/j	11.65 %	11.05 %	9.21 %	14.59 %	18.55 %

(a) Amounts adjusted for notable items as detailed on page 25 (b) Includes goodwill and other intangible assets, net of amortization. Numbers may not foot due to rounding

Reconciliation to GAAP financials

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\$s in millions		Quarterly, Unaudited					
		1Q24	4Q23	3Q23	2Q23	1Q23	
Adjusted Noninterest Income as a % of Total Revenue							
Noninterest income (GAAP)	k	\$ 194	\$ 183	\$ 173	\$ 400	\$ 171	
Plus notable items (GAAP) (a)		—	(4)	—	(225)	—	
Adjusted noninterest income (Non-GAAP)	l	\$ 194	\$ 179	\$ 173	\$ 175	\$ 171	
Revenue (GAAP)	m	\$ 819	\$ 800	\$ 778	\$ 1,031	\$ 859	
Taxable-equivalent adjustment		4	4	4	4	4	
Revenue- Taxable-equivalent (Non-GAAP)		823	804	782	1,035	863	
Plus notable items (GAAP) (a)		—	(4)	—	(225)	—	
Adjusted revenue (Non-GAAP)	n	\$ 823	\$ 800	\$ 782	\$ 810	\$ 863	
Securities gains/(losses) (GAAP)	o	\$ —	\$ (5)	\$ —	\$ —	\$ —	
Noninterest income as a % of total revenue (GAAP)	(k-o)/ (m-o)	23.72 %	23.33 %	22.23 %	38.80 %	19.90 %	
Adjusted noninterest income as a % of total revenue (Non-GAAP)	l/n	23.61 %	22.32 %	22.11 %	21.60 %	19.81 %	
Adjusted Efficiency Ratio							
Noninterest expense (GAAP)	p	\$ 515	\$ 572	\$ 474	\$ 555	\$ 478	
Plus notable items (GAAP) (a)		(15)	(70)	(10)	(95)	(21)	
Adjusted noninterest expense (Non-GAAP)	q	\$ 500	\$ 502	\$ 465	\$ 461	\$ 457	
Revenue (GAAP)	r	\$ 819	\$ 800	\$ 778	\$ 1,031	\$ 859	
Taxable-equivalent adjustment		4	4	4	4	4	
Revenue- Taxable-equivalent (Non-GAAP)		823	804	782	1,035	863	
Plus notable items (GAAP) (a)		—	(4)	—	(225)	—	
Adjusted revenue (Non-GAAP)	s	\$ 823	\$ 800	\$ 782	\$ 810	\$ 863	
Securities gains/(losses) (GAAP)	t	\$ —	\$ (5)	\$ —	\$ —	\$ —	
Efficiency ratio (GAAP)	p/ (r-t)	62.92 %	71.14 %	60.96 %	53.89 %	55.67 %	
Adjusted efficiency ratio (Non-GAAP)	q/s	60.78 %	62.84 %	59.43 %	56.92 %	52.95 %	

(a) Amounts adjusted for notable items as detailed on page 25 (b) Includes goodwill and other intangible assets, net of amortization. Numbers may not foot due to rounding



Reconciliation to GAAP financials

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	Period-end				Average			
(\$s in millions)	1Q24	4Q23	1Q24 vs. 4Q23		1Q24	4Q23	1Q24 vs. 4Q23	
Loans excluding LMC								
Total Loans (GAAP)	\$ 61,753	\$ 61,292	\$ 461	1 %	\$ 61,152	\$ 61,197	\$ (45)	— %
LMC (GAAP)	2,362	2,019	343	17 %	1,842	1,939	(97)	(5)%
Total Loans excl. LMC (Non-GAAP)	59,391	59,273	118	— %	59,310	59,258	52	— %
Total Consumer (GAAP)	14,416	14,443	(27)	— %	14,396	14,466	(70)	— %
Total Commercial excl. LMC (Non-GAAP)	44,975	44,829	146	— %	44,914	44,792	122	— %
Total CRE (GAAP)	14,426	14,216	210	1 %	14,367	14,210	157	1 %
Total C&I excl. LMC (Non-GAAP)	\$ 30,549	\$ 30,613	\$ (64)	— %	\$ 30,547	\$ 30,581	\$ (34)	— %

Reconciliation to GAAP financials

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\$s in millions	Quarterly, Unaudited	
	1Q24	4Q23
<u>Adjusted noninterest income excluding deferred compensation income</u>		
Noninterest income (GAAP)	\$ 194	\$ 183
Plus notable items (GAAP)	—	(4)
Adjusted noninterest income (Non-GAAP)	\$ 194	\$ 179
Less deferred compensation income (GAAP)	9	6
Adjusted noninterest income excluding deferred compensation income (Non-GAAP)	\$ 186	\$ 173
<u>Adjusted noninterest expense excluding deferred compensation expense</u>		
Noninterest expense (GAAP)	\$ 515	\$ 572
Plus notable items (GAAP)	(15)	(70)
Adjusted noninterest expense (Non-GAAP)	\$ 500	\$ 502
Less deferred compensation expense (GAAP)	9	7
Adjusted noninterest expense excluding deferred compensation expense (Non-GAAP)	\$ 491	\$ 495
<u>Adjusted personnel expense excluding deferred compensation expense</u>		
Personnel expense (GAAP)	\$ 301	\$ 279
Plus notable items (GAAP)	(5)	(2)
Adjusted personnel expense (Non-GAAP)	\$ 295	\$ 277
Less deferred compensation expense (GAAP)	9	7
Adjusted personnel expense excluding deferred compensation expense (Non-GAAP)	\$ 286	\$ 270

